

ENGAGEMENT LETTER

Simulation Diagnostic — fixed scope, fixed price

This letter confirms the scope, price and payment terms for the Simulation Diagnostic described below. It is the whole agreement — there is no separate statement of work and no hourly meter.

PARTIES

Client (buyer)
Client address
Client attention

Evan Allyn Schubert, d/b/a Schubert Consulting
Contractor (seller) - not the client

Effective date

SCOPE OF WORK

1. One pain will be addressed, and it is this one: Your simulation or inspection tooling reports numbers you cannot reconcile, and nobody can say which one is wrong.
2. Intended buyer for this engagement: Engineering leads at a 20-250 person supplier, Tier-3 machine shop, or assembly plant who already suspect their simulation or inspection tooling is lying to them.
3. Analysis will be run from data the Client already holds. A CSV export or a paper log typed in once. I do not run a data-acquisition project and bill you for it.
4. The Contractor will deliver a written diagnostic stating what is occurring, what it costs the Client per year at the Client's own volume, and a ranked list of corrective actions.
5. The Contractor will deliver one working tool that performs that single task on the Client's data, handed over running, with a recorded screen walkthrough. Deliverable: Written simulation diagnostic, one working analysis tool, recorded walkthrough, 2-hour handoff, 30-day support.
6. A two-hour live handoff session will be delivered remotely, followed by 30 days of email support on the delivered tool.

NOT IN SCOPE

ERP/MES integration, production deployment, headcount, or on-site work beyond day one. Also excluded: headcount provision, on-site attendance beyond the first day, and any work arising from a corrective action the Client chooses not to fund. This boundary is what makes the price fixed and the delivery 10 business days.

SCHEDULE AND PRICE

Total fixed price USD 1,500.00
Deposit on signature USD 750.00 (50%), due before work begins
Balance USD 750.00, due net 7 days on delivery
Late payment 1.5% per month or part month on any overdue amount
Delivery 10 business days from receipt of the deposit
Expedited Available at USD 2,500.00 on mutual written agreement — same scope, shorter calendar

PAYMENT METHOD

Payment is made payable to Schubert Motors LLC exactly as stated in the PARTIES section above and matching the W-9 line 1. Bank wire details are provided on the invoice issued to the Client and are not published on any web page or sent by email. The Client should confirm the payee name with the Contractor before sending: a transfer whose name does not match the account is rejected by the bank. The full contract price is received by the Contractor with no deduction, cashing fee or withholding of any kind. A 50% deposit received before work begins is a condition of this engagement and is not waivable.

CLIENT RESPONSIBILITIES

1. Provide the selected dataset within five business days of the deposit.
2. Identify one decision-maker who can answer technical questions during the engagement.
3. Provide a mailing address that receives post reliably.

DEPOSIT-ONLY ACCOUNT

The Contractor's receiving account is deposit-only. Funds arrive and remain there; nothing spends, withdraws or transfers out of it except the Contractor, and only for a specific cost the Contractor has approved before spending it. This is stated so the Client knows how the funds are held.

INTELLECTUAL PROPERTY

On full payment the Client receives perpetual, worldwide, non-exclusive rights to use the delivered report, the delivered tool and the recording for its internal business purposes. The Contractor's underlying methods, tooling and codebase remain the Contractor's property and are licensed, not assigned.

TERMINATION

Either party may terminate on written notice. The Client pays for work performed to the termination date and forfeits the deposit, which is credited against any final invoice. No further charge is made.

DISCLOSURE BY THE CONTRACTOR

The Contractor discloses that the vehicle assets referenced in any demonstration are data definitions, schemas and physics packages — not running vehicles — and that any telemetry shown is simulation capture from an Unreal Engine 5.8 build, not instrumented test-rig measurement. These limits are stated so the Client can assess the work; they do not limit the scope above.

CLIENT

signature

name and date

CONTRACTOR

signature

name and date